



UNITI is the German association representing small and medium-sized companies in the lubricants, fuels and heating fuels sector. UNITI membership includes about 700 companies, employing approximately 75,000 people, with a total annual turnover of about 35 billion Euros. UNITI's lubricant manufacturers and distributors represent the main part of the German market. Furthermore, many of the additive companies active in the mineral oil business are also represented in UNITI. UNITI is one of the official German delegations to the UEIL and represents the interests of its members on a professional, economic and vocational level.

UNITI-Mineral Oil Technology GmbH (UMT), a 100% daughter company of UNITI, is mainly responsible for technical consulting of the member companies, particularly in the lubricant and additive business. The main tasks of UMT are to provide information for the members on new specifications, standards and legislation by newsletters, technical advice and support as well as up-to-date technical information.

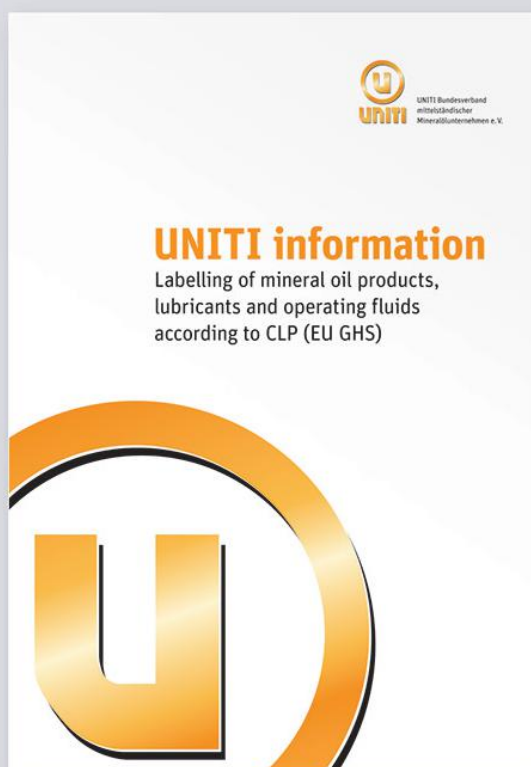
In addition, UMT offers a wide range of various training seminars, especially for the lubricant industry. This includes topics such as 'base oils, additives, industrial lubricants and automotive lubricants' as well as seminars and workshops on 'chemical legislation, REACH and CLP'. Since last year, seminars on 'customs and foreign trade' are also part of the unique UMT training program. Especially in the light of the globalisation these topics (e.g. dual use) are gaining high priority for the lube and additive business. A real success story is the education courses on 'Certified professional for lubricant technology'. This certificate confirms a solid lubricants base knowledge and has gained a very high level of recognition in Germany as well as in Switzerland.

All in all, in 2014 nearly 700 participants joined the UMT seminars. In case of interest and demand UMT also offers in-house training in German and English language (feel free to ask for an individual offer).

Another highlight is the famous annual 'UNITI Mineral Oil Technology Congress' in Stuttgart organised by UMT. With more than 550 participants and over 30 exhibition booths it is nowadays the leading congress in Europe for the fuel and lube industry.

One of the biggest challenges for the association's members in the lubricant and additive business in 2014/2015 was the implementation of the new provisions of the CLP regulation (classification, labelling and packaging of substances and mixtures) for mixtures. Mixtures which will be placed on the market have to be classified and labelled since 1 June 2015 according to CLP. UMT supported the members regarding the implementation of CLP by giving advice and organising several special seminars (250 participants) on classification of mixtures, CLP labelling and new requirements for safety data sheets. Additionally, UNITI provided information flyers on 'Labelling of mineral oil products, lubricants and operating fluids according to CLP (EU GHS)' in German and English language. The UNITI flyers were very well received and widely used by lubricant companies in order to inform their customers on the new labelling of products according to CLP.

A UNITI full membership is possible for companies producing or dealing with mineral oil or related products in Germany. Furthermore, companies in and outside of Germany with business relations to lubricants, additives, fuels and heating fuels may benefit from a sustaining membership.



UNITI flyer on CLP Labelling

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